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MEMORANDUM FOR: Deputy Director for Administration
Deputy Director for Intelligence
Deputy Director for Operations
Deputy Director for Science and Technology

FROM : E. H. Knoche
Deputy Director of Central Intelligence

SUBJECT : Competition in CIA Procurement

1. Procurement of supplies and services required for authorized Central Intelligence Agency programs is vital to the Agency's mission. Applicable Federal Government procurement laws and regulations require that all procurements utilizing appropriated funds, whether by formal advertising or by negotiation, be made on a competitive basis to the maximum practicable extent. The requirement is applicable to all procurements, whether for research and development, production hardware, external analysis, services or major system acquisition. Our fullest compliance with this requirement will serve to optimize our procurement efforts as well as further the doctrine of fairness for Agency contractors.

2. I ask that each of you, during the various phases of program planning and execution, be mindful of the requirement for handling procurement on a competitive basis to the maximum practicable extent. I ask also that you convey to personnel within your Directorates my personal commitment to the principle of competition.

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E. H. Knoche

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